

October 20, 1972

Mr. John W. Barriger
Chief Executive Officer
Boston and Maine Corporation
Executive Department
150 Causeway Street
Boston, Massachusetts 02114

Dear Mr. Barriger:

The purpose of this letter is to advise you of two specific industries, each of whom after extensive negotiations and examination of various rail sites with our Industrial Development section, Department of Resources and Economic Development, have tentatively selected rail sites in the town of Canterbury for the construction of proposed plant facilities. Rail service is essential for their operation and for this reason and also the potential freight business, I would appreciate your advice concerning the future of rail operations on this segment of the line.

It is significant to note that the Canterbury sites, described on the enclosures, are comprised of 100 acres of town owned land and 15 acres of privately held land. The two current projects involve the purchase of the privately owned land and 15 acres of the town owned land. This still leaves 90 acres for further development kby rail using industry which is the objective of the Town Planning and Development Group. We also understand that there is an additional 100+ acres of good potential industrial land capable of being served by rail in the same general area.

Regarding the above projects one is a manufacturer of sectional homes, the other a fabricator of highway culvert stock. The sectional home manufacturer advises that their rail movements in the initial phases of operations will consist of 50 cars annually of inbound lumber, plywood, and insulation materials -- 50% from the west, 25% from the south, and 25% from east coast docks. The culvert manufacturer reports a conservative estimate of tonnage, initially inbound which accumulates to 3,000 tons annually -- 50% steel sheet coil from Pittsburgh and 50% aluminum sheet coil from Virginia and Indiana. Future growth could involve an increase in inbound tonnage and the potential for limited outbound rail movements.

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Both of these projects appear to be in our mutual interest, especially when considered in the light of limited railroad sites and the Canterbury potential for rail using industry.

I look forward to your comments.

Sincerely,

Alexander M. Taft

AMT/as

cc: Charles W. Bartlett ✓
H. E. Bixler
John T. Collins
Donald W. Stever

COMMUNITY: Canterbury
ECONOMIC AREA: C-4

TOTAL SIZE: 120 Acres



SITE LOCATION: Just north of Canterbury Interchange of Interstate 93

GENERAL DESCRIPTION: Parcel long and narrow with long boundaries formed by I-93 and Boston & Maine Railroad tracks. Site is on left hand side of I-93 heading north.

MAJOR ACCESS: Interstate 93

UTILITIES: Electricity: Concord Electric Company
Rail: Boston & Maine Railroad

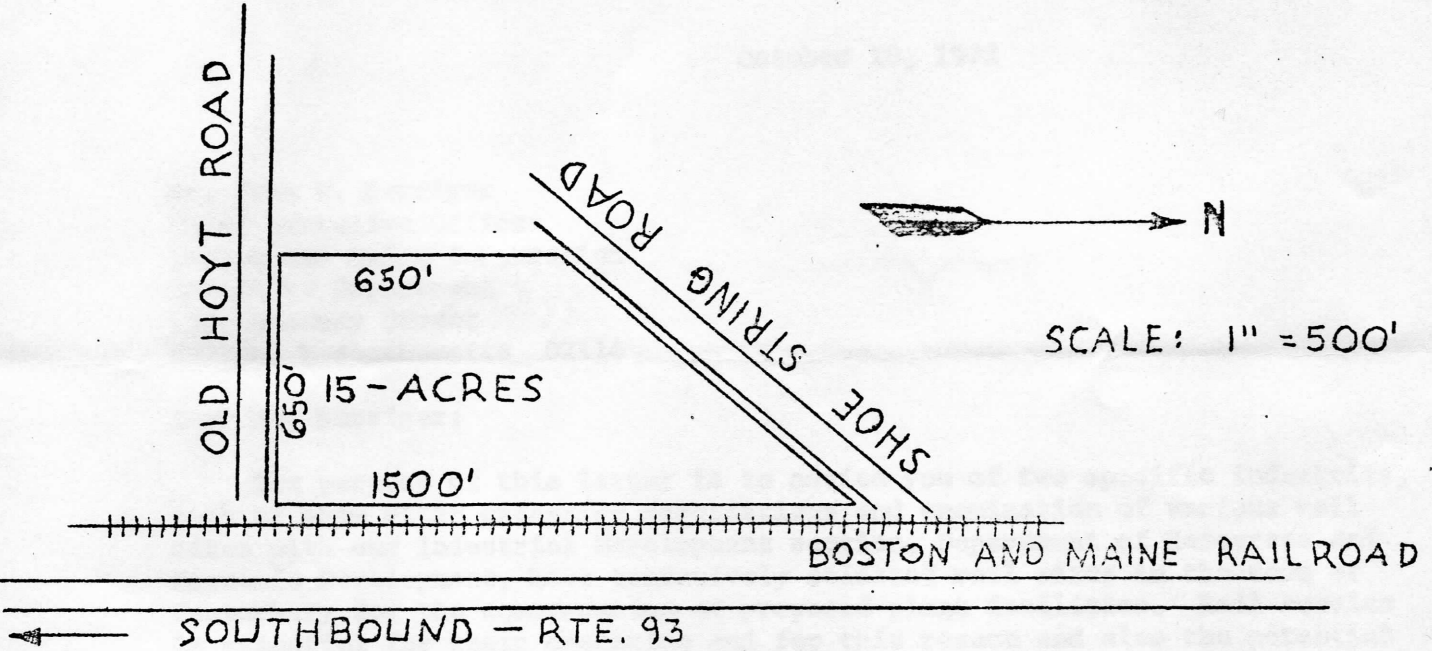
ZONING: None

TERRAIN: Underlayment: Sand
Slope: Level
Appearance: 70% cleared

OWNER/CONTACT: Mr. Arthur Brown, Chairman
Board of Selectmen
Canterbury, New Hampshire 03224
Tel. (603) 783-6011

COMMUNITY: Canterbury
Economic Area: C-4

Total Size: 15.3 Acres



SITE LOCATION: On the west side of the Boston & Maine track, between Old Hoyt Road and Shoestring Road, eight miles north of Concord civic center.

GENERAL INFORMATION: Visible from I-93 Highway (no direct access). Use interchange #17.

1,000 foot frontage on Boston & Maine Railroad
(Concord - Laconia line)

Siding is possible.

OWNER/CONTACT: Mrs. Carl Thunberg
225 Hethlon Road
Canterbury, New Hampshire 03224
Tel. (603) 783-4704